# Jeffrey Milyo
# University of Missouri

## CONTACT

University of Missouri
118 Professional Building
Columbia, MO 65211
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## EDUCATION

Stanford University, Ph.D. in Economics with a minor in Business, 1994

University of Connecticut, B.A. and M.A., *summa cum laude*, in Economics, 1986

## PROFESSIONAL EMPLOYMENT

University of Missouri; Economics:
Professor, 2007-present
Associate Professor, 2004-2007.

University of Chicago; Harris School of Public Policy:
Assistant Professor, 2000-2004

Tufts University; Economics:
Assistant Professor, 1994-2000

## AFFILIATIONS AND VISITING POSITIONS

*Research Fellow,* Safra Center for Ethics, Harvard University, 2013-2014.

*Research Staff*, Presidential Commission on Election Administration, 2013.

*W. Glenn Campbell and Rita Ricardo-Campbell National Fellow*, Hoover Institution, Stanford University; July-August, 2010.

*Senior Fellow*, Cato Institute, Washington, D.C., 2006-present

*Academic Advisor*, Center for Competitive Politics, Alexandria, VA, 2006-present.

*Center for Health Policy*, University of Missouri, 2006-2015.

*Gordon Moore Visiting Scholar*, Stanford Institute for Economic Policy Research, Stanford University, July 2006.

*Hanna Family Scholar*, Center for Applied Economics in the School of Business at the University of Kansas, 2006-2008.

*Joint Center for Poverty Research*, University of Chicago; 2000-2004

*Robert Wood Johnson Health Policy Fellow*, Institution of Social and Policy Studies, Yale University, 1997-1998

*Salvatori Fellow*, Heritage Foundation, Washington, D.C., June 1997.

*Harvard-MIT Political Economy Fellow*, Massachusetts Institute of Technology, 1996-1997

## HONORS AND AWARDS

*Purple Chalk Teaching Award*, College of Arts and Sciences Student Council, University of Missouri, 2017.

*University of Missouri Arts and Sciences Faculty Fellowship Award*, 2014 & 2015.

*21st Century Corps of Discovery Award*, University of Missouri, 2014.

*Middlebush Professor of Social Sciences*, University of Missouri, 2008-2013.

*Gerson Lehrman Group Scholar*, Gerson Lehrman Group, Washington, D.C., 2005.

Named one of the best teachers at Tufts University by *Choosing the Right College*, Intercollegiate Studies Institute (Wm. B. Eerdmans Publishing: Grand Rapids, MI), 2000

Named one of the 10 best teachers at Tufts University by *The Primary Source*, 1996.

## CITATIONS

As of April 15, 2017:

Google Scholar: 3,640

Web of Science: 934

## PUBLICATIONS

*JOURNAL ARTICLES:*

(38) "Giving the People What They Want? Legislative Polarization and Public Approval of State Legislatures," 2016 (with Lilliard Richardson), *State and Local Government Review*, 48(4): x-x.

(37) "Public Confidence in the Redistricting Process: The Role of Independent Commissions, State Legislative Polarization and Partisan Preferences," 2016 (with Kathryn VanderMolen), *State and Local Government Review*, 48(4): x-x.

(36) "Measuring Public Corruption in the United States: Evidence from Administrative Records of Federal Prosecutions," 2016 (with Adriana Cordis), *Public Integrity*, 18(2): 127-148.

(35) "The Quantities and Qualities of Poll Workers," 2015 (with Barry Burden), *Election Law Journal*, 14(1): 38-46.

(34) "Corporate Influence and Political Corruption: Lessons from Stock Market Reactions to Political Events," 2014; *Independent Review*, 19(1): 1-18.

(33) "Campaign Spending and Electoral Competition: Towards More Policy Relevant Research," 2013; *The Forum: A Journal of Applied Research in Contemporary Politics*, 11(3): 437-454.

(32) "Sincere Versus Sophisticated Voting When Legislators Vote Sequentially" 2013 (with Tim Groseclose); *Social Choice and Welfare*, 40(3): 745-751.

(31) "Public Approval of State Legislatures," 2012 (with Lilliard Richardson and David Konisky); *Legislative Studies Quarterly*, 37(1): 99-116.

(30) "Sincere Versus Sophisticated Voting in Congress: Theory and Evidence," 2010 (with Tim Groseclose); *Journal of Politics*, 72(1): 60-73.

(29) "Did the Devil Make Them Do It? The Effects of Religion in Public Goods and Trust Games," 2010 (with Lisa Anderson and Jennifer Mellor). *Kyklos*, 63(2): 163-175 [lead article].

(28) "Environmental Policy Attitudes, Geographic Scale and Political Trust,"2008 (with David Konisky and Lilliard Richardson); *Social Science Quarterly*, 89(5): 1066-1085.

(27) "Inequality and Public Good Provision: an Experimental Analysis," 2008 (with Lisa Anderson and Jennifer Mellor); *Journal of Socio-Economics*, 37(3): 1010-1028.

(26) "Estimating the Impact of State Policies and Institutions with Mixed-Level Data," 2007 (with David Primo and Matthew Jacobsmeier); *State Politics and Policy Quarterly*, 7(4): 446-459.

(25) "A Social Science Perspective on Media Bias," 2006 (with Tim Groseclose); *Critical Review,* 17:3-4: 305-314.

(24) "Induced Heterogeneity in Trust Experiments," 2006 (with Lisa Anderson and Jennifer Mellor); *Experimental Economics*, 9:223-235.

(23) "Campaign Finance Laws and Political Efficacy: Evidence from the States," 2006 (with David Primo); *Election Law Journal*, 5(1): 23-39.

(22) "A Measure of Media Bias," 2005 (with Tim Groseclose); *Quarterly Journal of Economics,* 120(4):1191-1237 [lead article].

(21) "State Social Capital and Individual Health Status," 2005 (with Jennifer Mellor); *Journal of Health Politics Policy and Law*, 30(6): 1101-1130.

(20) "Social Capital and Contributions in a Public Goods Experiment," 2004 (with Lisa Anderson and Jennifer Mellor); *American Economic Review (Papers and Proceedings),* 94(2): 373-376.

(19) "Individual Health Status and Minority Racial Concentration in U.S. States and Counties," 2004 (with Jennifer Mellor); *American Journal of Public Health*, 94(6): 1043-1048.

(18) "On the Importance of Age-Adjustment Methods in Ecological Studies of Social Determinants of Mortality," 2003 (with Jennifer Mellor); *Health Services Research* 38(6.2): 1781-1790.

(17) "Is Exposure to Income Inequality a Public Health Concern? Lagged Effects of Income Inequality on Individual and Population Health," 2003 (with Jennifer Mellor); *Health Services Research* 38(1.1) 137-151.

(16) "On the Use of Age-Adjusted Mortality Rates in Studies of Income Inequality and Population Health," 2002 (with Jennifer Mellor); *Journal of Health Politics, Policy and Law*, 27(2): 293-296.

(15) "Bribes and Fruit Baskets: What Does the Link Between PAC Contributions and Lobbying Mean?" 2002; *Business and Politics,* 4(2): 157-160.

(14) "Income Inequality and Health Status in the United States: Evidence from the Current Population Survey," 2002 (with Jennifer Mellor); *Journal of Human Resources*, 37(3): 510-539.

(13) "Income Inequality and Health," 2001 (with Jennifer Mellor); *Journal of Policy Analysis and Management*, 20(1): 151-155.

(12) "Re-Examining the Ecological Association between Income Inequality and Health," 2001 (with Jennifer Mellor); *Journal of Health Politics, Policy and Law*, 26(3): 485-518 [lead article; most cited article in *JHPPL*].

(11) "What Do Candidates Maximize (and Why Should Anyone Care)?" 2001; *Public Choice*, 109(1/2): 119-139.

(10) "A Problem with Euclidean Preferences in Spatial Models of Politics," 2000; *Economics Letters*, 66(2): 179-182.

(9) "Logical Deficiencies of Spatial Models: A Constructive Critique," 2000; *Public Choice*, 105(3\4): 273-289.

(8) "Gender Bias and Selection Bias in House Elections," 2000 (with Samantha Schosberg); *Public Choice*, 105(1/2): 41-59.

(7) "Corporate PAC Campaign Contributions in Perspective," 2000 (with Tim Groseclose and David Primo); *Business and Politics*, 2(1): 75-88.

(6) "Is Income Inequality Bad for Your Health," 2000 (with Jennifer Mellor); *Critical Review*, 13(3/4): 359-372.

(5) "The Effects of Price Advertising on Prices: Evidence from 44 Liquormart," 1999 (with Joel Waldfogel); *American Economic Review*, 89(5): 1081-1096. Reprinted in *The Economics of Advertising*. Edited by Kyle Bagwell. Edward Elgar Publishing: London.

(4) "The Electoral Effects of Incumbent Wealth," 1999 (with Tim Groseclose); *The Journal of Law and Economics*, 42(2): 699-722.

(3) "The Political Economics of Campaign Finance," 1999; *The Independent Review*, 3(4): 537-548.

(2) "The Economics of Political Campaign Finance: FECA and the Puzzle of the Not Very Greedy Grandfathers," 1997; *Public Choice*, 93: 245-270.

(1) "Electoral and Financial Effects of Changes in Committee Power: Gramm-Rudman-Hollings, the Tax Reform Act of 1986, and the Money Committees in the House," 1997; *The Journal of Law and Economics*, 40(1): 93-112.

*CONTRIBUTIONS TO EDITED VOLUMES:*

(6) "Money in Politics," 2015; in *Emerging Trends in the Social and Behavioral Sciences*. Eds. Robert Scott and Stephen Kosslyn. John Wiley and Sons (Hoboken, NJ).

(5) "Does Public Financing of State Election Campaigns Increase Voter Turnout?" 2011 (with David Primo and Matthew Jacobsmeier). In *Public Financing in American Elections*. Edited by Costas Panagopoulos. Temple University Press (Philadelphia, PA).

(4) "Campaign Finance," 2008; in the *Concise Encyclopedia of Economics*, 2nd Edition. D. Henderson, Editor. Liberty Press (Indianapolis, IN).

(3) "State Campaign Finance Reforms, Competitiveness and Party Advantage in Gubernatorial Elections," 2006 (with Tim Groseclose and David Primo); in *The Marketplace of Democracy*. John Samples, Editor. (Cato-Brookings: Washington, DC).

(2) "Do Liberals Play Nice? The Effects of Political Party and Ideology in Public Goods and Trust Games," 2005 (with Lisa Anderson and Jennifer Mellor); in *Advances in Applied Microeconomics: Experimental and Behavioral Economics*. John Morgan, Editor. (JAI Press: Stamford, Connecticut).

(1) "Reform without Reason: the Scientific Method and Campaign Finance," 2005 (with David Primo); in *Taxpayer Financing of Political Campaigns*. John Samples, Ed. Cato Institute: Washington, DC.

*LAW REVIEWS:*

(5) "Do State Ethics Commissions Reduce Political Corruption? An Exploratory Investigation," 2013 (with Kayla Crider); *UC Irvine Law Review*, 3(3): 717-733.

(4) "The Public's Right to Know Versus Compelled Speech: What Does Social Science Research Tell Us about the Benefits and Costs of Campaign Finance Disclosure in Non-Candidate Elections?" 2013 (with Dick Carpenter); *Fordham Urban Law Journal*, 40(2): 603-637 (lead article).

(3) "'Cost as a Sentencing Factor': A Response," 2012; *Missouri Law Review*, 77(2): 411-416.

(2) "Politics for Professionals," 2009 (with Dick Carpenter and John K. Ross); *Engage: The Journal of the Federalist Society Practice Groups*, 10(3): 80-85.

(1) "Public Financing of Campaigns: A Statistical Analysis," 2007 (with David Primo); *Engage: The Journal of the Federalist Society Practice Groups*, 8(1): 96-100.

*TECHNICAL AND POLICY REPORTS:*

(15) "Brief of Amici Curiae David M. Primo and Jeffrey D. Milyo," filed with the United States Supreme Court, *Iowa Right to Life* v. *Tooker*, 2013.

(14) "The Recruitment and Training of Poll Workers: What We Know from Scholarly Research," 2013 (with Barry Burden). Report to the Presidential Commission on Election Administration.

(13) "Brief of Amici Curiae David M. Primo and Jeffrey D. Milyo," filed with the United States Supreme Court, *U.S. v. Danielczyk*, 2012.

(12) "Health Care Reform and the Integrity of the Court: Anticipating Public Reaction to a Divided Opinion," with L. Richardson. Political Economics Research Lab (University of Missouri), 2012.

(11) "Brief of Amici Curiae David M. Primo and Jeffrey D. Milyo," filed with the United States Court of Appeals for the Fourth Circuit, *U.S. v. Danielczyk*, 2012.

(10) "Keep Out: How State Campaign Finance Laws Erect Barriers to Entry for Political Entrepreneurs," 2010. Institute for Justice (Arlington, VA).

(9) "Mowing Down the Grassroots: How Grassroots Lobbying Disclosure Suppresses Political Participation," 2010. Institute for Justice (Arlington, VA).

(8) "The Effects of Photographic Identification on Voter Turnout in Indiana: A County-Level Analysis," 2007. Institute for Public Policy, Truman School of Public Affairs (University of Missouri: Columbia, MO).

(7) "Campaign-Finance Red Tape: Strangling Free Speech and Political Debate," 2007. Institute for Justice (Arlington, VA).

(6) "The Effects of Cross-Ownership on the Local Content and Political Slant of Local Television News," 2007. Federal Communication Commission (Washington, D.C.).

(5) "Public Financing of Campaigns," 2006 (with David Primo). Federalist Society for Law and Public Policy Studies (Washington, DC).

(4) "The Effects of Traditional Versus Web-Assisted Instruction on Learning and Student Satisfaction," 2006 (with Pamela Benoit and William Benoit). University of Missouri and the Andrew Mellon Foundation.

(3) "Social Capital and Support for Public Funding of the Arts," 2004; Cultural Policy Center, University of Chicago.

(2) "What Does Academic Research Tell Us About the Role of Money in American Politics?" 2002; Federalist Society for Law and Public Policy Studies (Washington, DC).

(1) "The Electoral Effects of Campaign Spending in House Elections," 1998; Citizens' Research Foundation: Los Angeles.

*REVIEWS AND COMMUNICATION:*

(5) "Are MSAs Effective for Cost Containment: Commentary," 2009. *British Journal of Healthcare Management,* 15(10): 480-481.

(4) "Exploring the Relationships between Income Inequality, Socioeconomic Status, and Health: A Self-Guided Tour?" 2002 with Jennifer Mellor; *International Journal of Epidemiology*, 31(3):685-687

(3) "Income Distribution, Socioeconomic Status and Self-Rated Health in the United States," 1999; *British Medical Journal*, 318: 1417.

(2) Review of Brown, Powell and Wilcox, *Serious Money: Fundraising and Contributing in Presidential Nomination Campaigns,* 1997. *Political Science Quarterly*, 112(2): 321.

(1) Review of Alesina and Rosenthal, *Partisan Politics, Divided Government, and the Economy,* 1996. *Journal of Politics*, 58:559-561.

## GRANTS

Koch Foundation, 2016; "Course Development: Economics after Dark," (PI: $6,000)

Koch Foundation, 2015; "Seminar in Capitalism, Democracy and Society," (PI; $12,000).

Koch Foundation, 2014; "Seminar in Capitalism, Democracy and Society," (PI; $16,000).

Safra Center for Ethics, 2013; "Institutional Determinants of Public Trust and Confidence in State Government" (PI; $14,000).

Koch Foundation, 2013; "Seminar in Capitalism, Democracy and Society," (PI; $15,000).

Koch Foundation, 2012; "Seminar in Capitalism, Democracy and Society," (PI; $14,000).

University of Missouri Research Board, 2012; "State Judicial Institutions and Trust in State Courts," (PI; $18,000).

Searle Civil Justice Initiative, Searle Foundation, 2011; "Do State Judicial Institutions Affect Public Trust and Confidence in State Courts?" (PI; $5,000).

Koch Foundation, 2011; "Seminar in Capitalism, Democracy and Society," (PI; $14,000).

University of Missouri Research Council, 2010; "Effects of Local Media Ownership on Political Participation and Knowledge," (PI $7,500).

Koch Foundation, 2010; "Seminar in Capitalism, Democracy and Society," (PI; $14,000)

Koch Foundation, 2009; "Seminar in Capitalism, Democracy and Society," (PI; $14,000)

University of Missouri Arts and Sciences Alumni Association, 2009, "Electoral Reform in Missouri," (PI; $1,500)

Koch Foundation, 2008; "Seminar in Capitalism, Democracy and Society," (PI; $17,500).

Institute for Justice, 2007; "Measuring Campaign Finance Disclosure Costs," (PI; $30,000)

University of Missouri Research Board, 2005-2006; "The Effects of Social Capital on the Well-Being of Young Adults" (PI; $20,000)

Robert Wood Johnson, Substance Abuse Policy Research Program, 2004-2005; "Estimating the Effects of Political Contributions on State Alcohol and Tobacco Policies," with Myoung Lee (Co-PI; $17,500)

Robert Wood Johnson, Substance Abuse Policy Research Program, 2004-2005; "The Effects of State Campaign Finance Reforms on Tax Policy toward Alcohol and Tobacco," with Jeff Kubik and John Moran (PI; $40,000)

National Science Foundation, 2003-2005; "A Theoretical and Empirical Investigation of the Returns to Legislative Oversight," with Sean Gailmard. (PI; $181,525)

Cultural Policy Center, University of Chicago, 2003; "Social Capital and Support for the Arts" (PI; $5,000)

Tufts University, Faculty Research Fund, 1998-1999; "Electoral Effects of Incumbent Wealth" (PI; $1,000)

## CONSULTING PROJECTS

I currently serve on the non-partisan Bauer-Ginsberg campaign finance task force. In 2013, I served as a member of the research staff for the Presidential Commission on Election Administration; prior to that I was a member of the joint Bipartisan Center and Campaign Finance Institute working group on campaign finance reform.

I have also served as an expert witness in several state and federal election-related disputes, including cases in Colorado, Missouri, New Hampshire, New Jersey, Texas, Washington state and Washington, DC; I have also provided expert testimony on election administration to two US Congressional committees.

I have designed and conducted evaluation studies on the following topics: i) cross-ownership of broadcast television stations and local newspapers (for the Federal Communication Commission); ii) medical case management workers in migrant farming communities (Legal Aid of Western Missouri), iii) internet assisted learning (University of Missouri), and iv) the cost of undergraduate and graduate instruction (for the University of Missouri). I have also advised corporate clients on the economic consequences of changes in state alcohol regulations.

## MEDIA APPEARANCES

*INTERVIEWS AND CITATIONS:*

I have been interviewed or cited in connection with my scholarly research and as a policy expert numerous times in the major electronic and print media. Appearances include interview segments on ABC News, FOX News, Fox Business and MSNBC. In addition, my research has been cited by several prominent media outlets, including: CNN, National Public Radio, the *New York Times*, *Washington Post*, *USA Today*, *Los Angeles Times*, *Chicago Tribune*, *Boston Globe*, *Dallas Morning News*, *San Francisco Chronicle*, *San Jose Mercury News*, *St. Louis Post Dispatch*, *Detroit News*, *Rocky Mountain News*, the *Investors' Business Daily*, *Business Week*, *National Review*, the *Weekly Standard*, and *Roll Call.*

*OPINION ESSAYS:*

(18) "Politics Ain't Broke So Reforms Won't Fix It," *Washington Examiner*, July 6, 2015.

(17) "Public Financing No Cure-All," (with David Primo), *Albany Times Union*, December 13, 2013.

(16) "Politicians Fall for Economic Snake Oil," (with Saku Aura), *Columbia Daily Tribune*, September 18, 2011. Also published in the *Springfield News Leader* as "Benefits of Air-Freight Subsidies Exaggerated," September 16, 2011; and in the *St Louis Beacon* as "China Hub: Snake Oil Economics," September 20, 2011.

(15) "Analysis Fails to Back 'Fair Tax' Claims," (with Saku Aura, Dave Mandy and Peter Mueser), Springfield News Leader, May 5, 2011

(14) "'Smart Sentencing' Needs More Study," *St Louis Post-Dispatch*, March 31, 2011.

(13) "Who's Afraid of Political Speech?" with Tim Groseclose; *St. Louis Post Dispatch*, September 29, 2009.

(12) "The Votes Are In," *Columbia Tribune*, January 20, 2008.

(11) "Barring Citizens from Politics," *New York Post*, November 6, 2007.

(10) "California Focus: False Promise of Public Financing," with John Samples; *Orange County Register*, October 20, 2006.

(9) "Promises about Prop. 89 All a Dream," with John Samples; *San Jose Mercury News*, October 18, 2006.

(8) "The High Court, Hoodwinked on Finance Data," with David Primo; *Roll Call*, June 15, 2006.

(7) “Contribution Limits Silence Missouri Voters,” with John Samples; *Columbia Daily Tribune*, June 13, 2006.

(6) “Clean Elections Offer False Hope,” *Connecticut Post*, February 20, 2005 (p. B2).

(5) “The Political Process Works,” *USA Today*, October 2, 2002 (p. 19A).

(4) “Not Enough of a Good Thing,” *Chicago Sun Times*, January 26, 2001 (p. 39).

(3) “Reform the Debate,” *IntellectualCapital.Com*, September 9-16, 1999.

(2) “Money Walks: Why Campaign Contributions Aren’t as Corrupting as You Think,” (1997); *Reason*, 29(3): 47-49. Reprinted in *Stand! American Government* (2000). Edited by Denise Scheberle. Coursewise Publishing, Inc.: Madison, WI.

(1) “Lost Shepard,” (1996) with Tim Groseclose; *The American Spectator*, 29(4): 55.

## UNIVERSITY ADMINISTRATIVE EXPERIENCE SINCE 2007:

Director of Undergraduate Studies, Department of Economics, 2016-present

Arts and Sciences Committee on Curriculum, Instruction and Advising, 2016-present

Arts and Sciences Committee on Diversity Curriculum Requirement, 2016-present

Arts and Sciences Committee on Undergraduate Scholarships, 2012-present

Graduate Program Committee, Department of Economics, 2007-2009; 2011-2012; 2015-present

Graduate Microeconomics Exam Committee, Department of Economics, 2015-present

Arts and Sciences Executive Committee, 2013-2014.

Seminar Coordinator, Department of Economics, 2013-2014.

Textbook Review Committee, Department of Economics, 2012-2014.

Faculty Awards Committee, Department of Economics, 2010-2011; 2012-2013.

Non-Tenure Track Promotion Committee, Department of Economics, 2011-2012.

Salary Advisory Committee, Department of Economics, 2010-2012.

University Committee on Faculty Responsibility, 2010-2012.

University Committee on Undergraduate Education, 2010-2012.

University Task Force on Human Subjects Research, 2009-2010.

Search Committee, Department of Economics, 2004, 2007-2011.

Arts and Sciences Institutional Review Board, 2007-2008.

Academic Advisory Committee, Institute for Public Policy, 2007-2010.

Faculty Advisory Committee, Office of Research, 2007-2008.

Graduate Program Committee, Truman School of Public Affairs, 2007-2008.

Review Committee for the Department of Political Science, 2007.